Understanding the Impact of Higher Education Policies on the Academic Profession in the United States

Jay R. Dee, Ph.D., Associate Professor Director, Higher Education Doctoral Program University of Massachusetts Boston

Qualifications of the Presenter

- Expertise in organizational theory and organizational behavior in higher education
- Extensive research on faculty development and the academic workplace
- Author of books and articles on college and university leadership



Jay R. Dee, Associate Professor

Outline of the Presentation

- Overview of the U.S. Higher Education System
- Policy Context: Effects on Academic Profession
- Market Forces: Effects on Academic Profession
- Academic Careers and Workplaces
- Research Areas: Questions for Further Study

Institutional Types and Enrollment

	Number and pe institutions	rcentage of	Number and percentage of student enrollments		
Public institutions	1,704	36.8%	14,996,000	70.9%	
Private institutions	1,714	37.0%	3,976,000	18.8%	
For-profit institutions	1,216	26.2%	2,175,000	10.3%	
TOTAL	4,634		21,147,000		

Source: Carnegie Classification of Higher Education Institutions, 2010; U.S. Department of Education, Digest of Education Statistics, 2012

Institutional Types and Faculty Members

	Number and pe institutions	rcentage of	Number and percentage of faculty		
Public institutions	1,704	36.8%	967,000	61.8%	
Private institutions	1,714	37.0%	442,000	28.2%	
For-profit institutions	1,216	26.2%	157,000	10.0%	
TOTAL	4,634		1,565,000		

Appointment Type by Institutional Type

	Public	Private, non-profit	For-profit	All institutions
Full-time faculty	52.8%	56.7%	26.3%	51.1%
Part-time faculty	47.2%	43.3%	73.7%	48.9%

Appointment Type, All Faculty

Part-time faculty	765,000	48.9%
Full professor (top rank)	236,300	15.1%
Full-time, non-tenure	200,300	12.8%
Assistant professor	184,700	11.8%
Associate professor	178,400	11.4%
	1,565,000	

Appointment Type, Tenure Appointment Faculty

Assistant professor	184,700	30.8%
Associate professor	178,400	29.9%
Full professor	236,300	39.3%
	599,400	

Women Faculty by Academic Rank

	Assistant professors	Associate professors	Full professors	Total
Women	46%	38%	23%	38%
Men	54%	62%	77%	62%

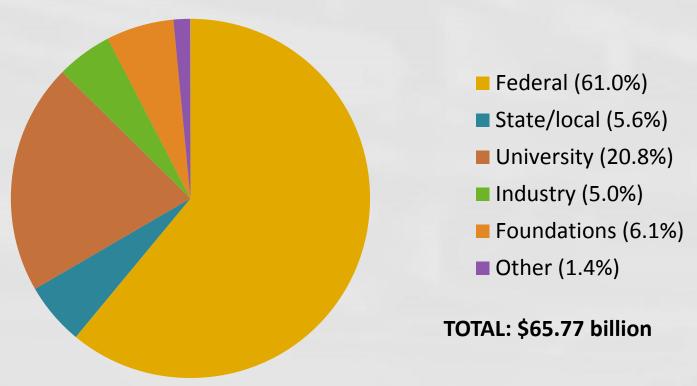
Source: American Association of University Professors, Salary Report, 2012

- Research funding
- Technology transfer
- Accountability

Research Funding

- Increasing competition: The academic as entrepreneur
- Growing emphasis on relevance ("third mission"): technology transfer, economic development, and public value (community/regional engagement)
- U.S. university research: **75% basic, 25% applied** (National Science Foundation, Science and Engineering Indicators, 2012)

Sources of Research Funding: U.S. Universities



Source: National Science Foundation, Higher Education Research and Development Survey, 2012

Total U.S. Higher Education Research Expenditures by Field

Medical sciences	\$20.36 billion	31.0%
Biological, agricultural, & other life sciences	\$16.86 billion	25.6%
Engineering	\$10.30 billion	15.7%
Physical sciences	\$4.72 billion	7.2%
Psychology & other social sciences	\$3.24 billion	4.9%
Environmental sciences	\$3.17 billion	4.8%
Computer sciences and mathematics	\$2.49 billion	3.8%
Education	\$1.23 billion	1.9%
Other fields and uncategorized	\$3.39 billion	5.1%
TOTAL R&D	\$65.77 billion	

Source: National Science Foundation, Higher Education Research and Development Survey, 2012

Technology transfer

- Research discoveries with commercial applications, especially in biotechnology, pharmaceuticals, engineering
- Partnerships between university faculty and scientists in industry
- Triple helix (university-industry-government): market mechanisms rather than state steering

National Science Foundation (NSF)

- Three programs: Industry-University Cooperative Research Centers, Science and Technology Centers, Engineering Research Centers
- Partially funded by NSF and fees from industrial partners

Accountability

- Concerns regarding graduation rates -- 57% graduation rate in public universities, 66% in private universities (NCES, 2012)
- Concerns regarding employability and skills
- Quality assurance: Shift from inputs to outcomes
 - Accreditation associations
 - State government policies for public institutions (performance-based funding)

Impact on academics

- Assessment of student learning outcomes
- Participation in institutional improvement initiatives
- Documentation of public value of academic work

Market Forces

- International rankings
- Institutional striving and mission stretch
- Privatization
- Academic capitalism

Market Forces

International competition and rankings

- Global rankings of universities and academic programs by the media
- University strategies: pursue revenues and prestige

Institutional striving and mission stretch

- Isomorphism: Teaching-oriented institutions seeking to become research universities – with the goal of attracting prestige and revenues
- "Arms race" between universities
- Implications: Reductions in institutional diversity; expansion of expectations for academics; stratification of pay and working conditions

Market Forces

Privatization

 U.S. public higher education institutions: 27% of revenues from state governments -- 43% in 1985 (U.S. Department of Education, National Center for Education Statistics, 2010)

Academic capitalism

- Engagement of managers, academics, and students in entrepreneurial activities aimed at revenue generation (Slaughter & Rhoades, 2004)
- Implications: tension between academic values and market values; professional identities of academics: scholars or entrepreneurs

- Managerialism
- Interdisciplinary work
- Teaching-research nexus
- Faculty development

Managerialism

- Growth in number and type of administrative units
- Decline in the role of academics in university decision making

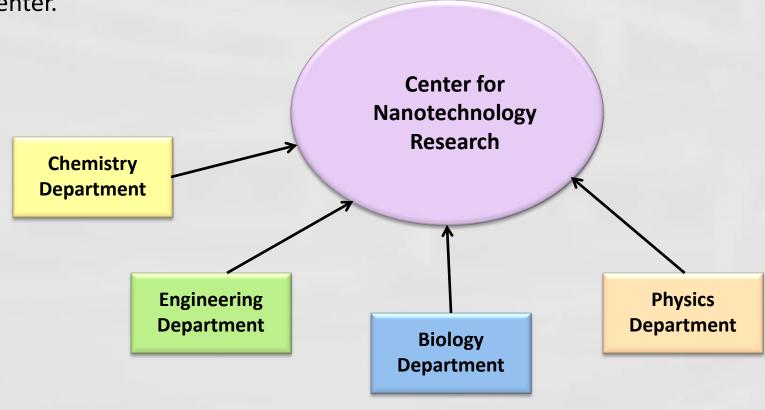
Percentage of Academics who Strongly Agree or Agree

	Germany	UK	US	Korea	China
There is good communication between management and academics.	29%	22%	30%	30%	35%
There is collegiality in decision- making processes.	31%	14%	31%	18%	36%

Source: Changing Nature of the Academic Profession (CAP) Project, Carnegie Foundation, 2008

- Interdisciplinary Work
- Research centers can bring together faculty from different departments to engage in interdisciplinary research
- Faculty affiliation with a research center may have positive effects on productivity
 - Bunton & Mallon (2007): in a study of life sciences, center-affiliated faculty published more and were more likely to attract external grant funding

Universities may begin to evolve toward a **matrix structure** in which faculty have affiliations with both an academic department and a research center.



Teaching-research nexus

- Teaching-only and research-only appointments
- Universities: tenured faculty focusing more on research

Hours worked per week, annualized.

Full-time university academics with teaching and research responsibilities

	Teaching	Research	Admin.	Service	Other	TOTAL
U.S. universities	15.9	17.6	7.4	5.2	3.1	49.3
German universities	12.7	22.5	4.7	6.2	3.5	49.6

Source: Changing Nature of the Academic Profession (CAP) Project, Carnegie Foundation, 2008

Faculty Development Programs at Colleges and Universities

- Workshops on teaching practices
- Workshops on instructional technology
- Faculty Learning Communities (FLC)
 - groups of faculty work collaboratively in seminars and workshops to refine and advance their pedagogical expertise
 - FLCs are typically cross-disciplinary
 - FLCs may focus on **developing faculty skills in a particular pedagogical area**, such as service learning, collaborative learning, or technology

Summary

- Changes in the university environment have influenced faculty work activities
 - Competition for research funding
 - Policy emphasis on relevance of research for industry and economic development
 - Accountability systems
 - Competition for rankings and prestige

Summary

Effects on the Work of Academics

- Higher levels of interdisciplinary activity
- Higher levels of collaboration with industry, government
- Higher levels of research productivity
- Decline in authority in institutional governance

- Complicated effects on faculty autonomy – "academic" research vs. "relevant" research
- Complicated effects on faculty identity – scholars and entrepreneurs
- Increasing separation of teaching and research roles

Faculty appointments

- How will hiring more part-time faculty affect institutional outcomes such as student learning?
 - Ehrenberg & Zhang, 2005; Gappa & Leslie, 1993; Umbach, 2007

Shared governance: academics and managers

- How can power and authority be shared between academics and managers, given new demands for accountability?
 - Bess & Dee, 2014; Eckel, 2000; Kezar & Lester, 2009; Rhoades, 1998; Tierney & Minor, 2003

Academic capitalism and striving

- How are academics balancing the pursuit of revenue with the pursuit of knowledge?
- Will the balance between basic and applied research change as a result of academic capitalism?
- How are academics affected by institutional striving (mission stretch)?
 - Eckel, 2007; Fairweather, 2005; Gardner, 2010; Geiger, 2004; Gonzales, 2012;
 Mendoza, 2007; Morphew, 2009; O'Meara, 2007; Slaughter & Rhoades, 2004

Interdisciplinary activity

- How can institutions promote interdisciplinary activity when most academics have primary affiliations with academic departments?
 - Hart & Mars, 2009; Holley, 2009; Lattuca, 2001

Teaching-research nexus

- To what extent are teaching-only and research-only appointments decoupling the nexus?
- Does maintaining the nexus contribute to institutional effectiveness (student learning outcomes)?
 - Colbeck, 1998; Milem, Berger, & Dey, 2000; O'Meara, 2005; Schuster & Finkelstein, 2006

Faculty diversity

- How can the pathways to the academic profession be improved for women and other under-represented groups?
 - Baez, 2000; Perna, 2005; Turner & Myers, 1999; Ward & Wolf-Wendel, 2007

Academic work environment

- How can the academic work environment promote faculty job satisfaction and intent to stay in the profession (attract and retain the "best and brightest")?
 - Daly & Dee, 2006; Gappa, Austin, & Trice, 2007; Rice, Sorcinelli, & Austin, 2000; Rosser, 2004; Trower, 2012

Faculty development

- How can faculty development programs provide incentives for ongoing professional improvement?
 - Baldwin & Chang, 2006; Beach & Cox, 2009; Cox, 2004; Dee & Daly, 2009; Sorcinelli, Austin, Eddy, & Beach, 2006

- Ali, M., Bhattacharyya, P., & Olejniczak, A. (2010). The effects of scholarly productivity and institutional characteristics on the distribution of federal research grants. *Journal of Higher Education*, 81 (2), 164-178.
- Alpert, D. (1985). Performance and paralysis: The organizational context of the American research university. Journal of Higher Education, 56 (3), 241-281.
- Altbach, P. (2004). The costs and benefits of world-class universities. Academe, 90 (1), 20-23.
- **Baez, B.** (2000). Race-related service and faculty of color: Conceptualizing critical agency in academe. *Higher Education*, *39*, 363-391.
- **Baldwin, R., & Chang, D.** (2006). Reinforcing our "keystone" faculty: Strategies to support faculty in the middle years of academic life. *Liberal Education*, *92* (4), 28-35.
- **Beach, A., & Cox, M.** (2009). The impact of faculty learning communities on teaching and learning. *Learning Communities Journal, 1*(1), 7-27.
- **Bess, J., & Dee, J.** (2014). Bridging the divide between faculty and administration: A guide to understanding conflict in the academy. New York: Routledge.
- **Birnbaum, R.** (2000). Management fads in higher education: Where they come from, what they do, why they fail. San Francisco: Jossey-Bass.
- Blackburn, R., & Lawrence, J. (1995). Faculty at work: Motivation, expectation, satisfaction. Baltimore: Johns Hopkins University Press.
- **Bok, D.** (2003). *Universities in the marketplace: The commercialization of higher education*. Princeton, NJ: Princeton University Press.

- **Boyer, E.** (1990). *Scholarship reconsidered: Priorities of the professoriate*. Princeton, NJ: Carnegie Foundation for the Advancement of Teaching.
- **Bunton, S. & Mallon, W.** (2007). The impact of centers and institutes on faculty life: Findings from a study of life sciences faculty at research-intensive universities' medical schools. *Innovative Higher Education*, *32*, 93-103.
- Clark, B. (1998). Creating entrepreneurial universities: Organizational pathways of transformation. New York: Pergamon.
- Colbeck, C. (1998). Merging in a seamless blend: How faculty integrate teaching and research. *Journal of Higher Education*, 69 (6), 647-671.
- **Cox, M.** (2004). Introduction to faculty learning communities. In M. Cox & L. Richlin (Eds.), *Building faculty learning communities: New directions for teaching and learning, no. 97* (pp. 5-23). San Francisco: Jossey-Bass.
- Cummings, W. & Finkelstein, M. (2009). Global trends in academic governance. *Academe*, 95 (6), 31-36.
- **Daly, C., & Dee, J.** (2006). Greener pastures: Faculty turnover intent in urban public universities. Journal of Higher Education, 77 (5), 776-803.
- **Dee, J.** (2006). Institutional autonomy and state-level accountability: Loosely-coupled governance and the public good. In W. Tierney (Ed.) *Governance and the public good*, pp. 133-155. Albany, NY: SUNY Press.
- **Dee, J., & Daly, C.** (2009). Innovative models for organizing faculty development programs: Pedagogical reflexivity, student learning empathy, and faculty agency. *Human Architecture: Journal of the Sociology of Self-Knowledge, 7* (1), 1-22.

- **Dill, D.** (2001). The regulation of public research universities: Changes in academic competition and implications for university autonomy and accountability. *Higher Education Policy, 14*(1), 21-35.
- **Eckel, P.** (2000). The role of shared governance in institutional hard decisions: Enabler or antagonist? *Review of Higher Education, 24,* 15-39.
- **Eckel, P.** (2007). Redefining competition constructively: The challenges of privatization, competition, and market-based state policy in the United States. *Higher Education Management and Policy*, 19 (1), 77-93.
- Ehrenberg, R., & Zhang, L. (2005). Do tenured and tenure-track faculty matter? *Journal of Human Resources*, 40 (3), 647-659.
- Fairweather, J. (2005). Beyond the rhetoric: Trends in the relative value of teaching and research in faculty salaries. *Journal of Higher Education*, 76 (4), 401-422.
- Fox, M. & Mohapatra, S. (2007). Social-organizational characteristics of work and publication productivity among academic scientists in doctoral-granting departments. *Journal of Higher Education*, 78 (5), 542-571.
- **Gappa, J., Austin, A., & Trice, A.** (2007). *Rethinking faculty work: Higher education's strategic imperative.* San Francisco: Jossey-Bass.
- Gappa, J., & Leslie, D. (1993). The invisible faculty. San Francisco: Jossey-Bass.
- **Gardner, S.** (2010). Keeping up with the Joneses: Socialization and culture in doctoral education at one striving institution. *Journal of Higher Education*, *81* (6), 658-679.
- Geiger, R. (2006). The quest for "economic relevance" by US research universities. Higher Education Policy, 19(4), 411-431.

- **Geiger, R.** (2004). *Knowledge and money: Research universities and the paradox of the marketplace*. Stanford, CA: Stanford University Press.
- **Gonzales, L.** (2012). Responding to mission creep: Faculty members as cosmopolitan agents. *Higher Education,* 64, 337-353.
- Hart, J., & Mars, M. (2009). Joint appointments and the professoriate: Two houses but no home. *Innovative Higher Education*, 34 (1), 19-32
- Holley, K. (2009). Understanding interdisciplinary challenges and opportunities in higher education. San Francisco: Jossey-Bass.
- **Kezar, A., & Lester. J.** (2009). Organizing higher education for collaboration: A guide for campus leaders. San Francisco: Jossey-Bass.
- Lattuca, L. (2001). Creating Interdisciplinarity: Interdisciplinary Research and Teaching Among College and University Faculty. Vanderbilt University Press.
- Melguizo, T., & Strober, M. (2007). Faculty salaries and the maximization of prestige. *Research in Higher Education*, 48 (6), 633-668.
- Mendoza, P. (2007). Academic capitalism and doctoral student socialization: A case study. *Journal of Higher Education*, 78 (1), 71-96.
- Milem, J., Berger, J., & Dey, E. (2000). Faculty time allocation: A study of change over twenty years. *Journal of Higher Education*, 71 (4), 454-475.

- Morphew, C. (2009). Conceptualizing change in the institutional diversity of U.S. colleges and universities. Journal of Higher Education, 80 (3), 243-269.
- Morphew, C., & Eckel, P. (Eds.) (2009). *Privatizing the public university: Perspectives from across the academy*. Baltimore: Johns Hopkins University Press.
- **O'Meara, K.** (2005). Encouraging multiple forms of scholarship in faculty reward systems: Does it make a difference? *Research in Higher Education, 46* (5), 479-510.
- **O'Meara, K.** (2007). Striving for what? Exploring the pursuit of prestige. In J. Smart (Ed.), *Higher education:* Handbook of theory and research, volume 22 (pp. 121-179). Dordrecht, Netherlands: Springer.
- **Perna, L.** (2005). Sex differences in faculty tenure and promotion: The contribution of family ties. *Research in Higher Education, 46* (3), 277-307.
- Powers, J., & Campbell, E. (2011). Technology commercialization effects on the conduct of research in higher education. Research in Higher Education, 52 (3), 245-260.
- Rice, E., Sorcinelli, M., & Austin, A. (2000). Heeding new voices: Academic careers for a new generation. Washington, DC: American Association for Higher Education.
- Rhoades, G. (1998). Managed professionals: Unionized faculty and restructuring academic labor. Albany: State University of New York Press.
- Rosser, V. (2004). Faculty members' intentions to leave: A national study on their work-life and satisfaction. *Research in Higher Education, 45* (3), 285-309.
- Schuster, J., & Finkelstein, M. (2006). The American faculty: The restructuring of academic work and careers. Baltimore: Johns Hopkins University Press.

- Slaughter, S., & Rhoades, G. (2004). Academic capitalism and the new economy: Markets, state, and higher education. Baltimore: Johns Hopkins University Press.
- Sorcinelli, M., Austin, A., Eddy, P., & Beach, A. (2006). *Creating the future of faculty development*. Bolton, MA: Anker Publishing.
- **Stokes, D.** (1997). *Pasteur's quadrant: Basic science and technological innovation*. The Brookings Institution: Washington, DC.
- Tierney, W., & Minor, J. (2003). *Challenges for governance: A national report*. Los Angeles: Center for Higher Education Policy Analysis, University of Southern California.
- **Toma, J. D.** (2007). Expanding peripheral activities, increasing accountability demands, and reconsidering governance in U.S. higher education. *Higher Education Research and Development*, 26 (1), 57-72.
- Trower, C. (2012). Success on the tenure track: Five keys to faculty job satisfaction. Baltimore: Johns Hopkins University Press.
- Turner, C., & Myers, S. (1999). Faculty of color in academe: Bittersweet success. Boston: Allyn and Bacon.
- **Umbach, P.** (2007). How effective are they? Exploring the impact of non-tenure track faculty on undergraduate education. *Review of Higher Education, 30* (2), 91-123.
- Ward, K., & Wolf-Wendel, L. (2007). Academic life and motherhood: Variations by institutional type. Higher Education, 52 (3), 487-521.
- **Zemsky, R., Wegner, G., & Massy, W.** (2005). *Remaking the American university: Market-smart and mission-centered*. Piscataway, NJ: Rutgers University Press.

For more information

Email: jay.dee@umb.edu